



**BCS GROUP EXPANDS WITH THE ACQUISITION OF FLEMING & CO.
(MACHINERY) LTD IN SCOTLAND**



20th February 2019 – Barhale Construction Services Ltd (BCS Group), has acquired Scotland's Fleming & Co. (Machinery) Ltd. The acquisition supplements and enhances BCS Group's signs & supplies division and enables them to expand their safety and hire offering into Scotland, increasing hire and sales with Scottish customers.

Founded in 1882, Fleming & Co. is primarily associated with the supply of traffic management and site supplies and will complement BCS Group, a leading supplier of safety and construction products. BCS Group has purchased the Fleming & Co. name, building, stock and assets.

James Mulchinock, General Manager at BCS Group, explained that the acquisition brings three key strategic benefits: "Firstly, it will allow us to bring our signs manufacturing in-house, reducing the need to rely on third parties.

Secondly, it strategically fits well with our existing BCS Group offering by significantly widening our footprint. The intention is to invest in the business, with innovative new stock lines and an increased stock holding, extending the supply chain and a full product catalogue - giving existing customers the added value that is synonymous with BCS Group.

Thirdly, the acquisition of Fleming & Co. with its experienced, dedicated and knowledgeable staff, will give us a complete solution for customers operating in and around Scotland. Having a base on the doorstep of some of our key clients will enable us to grow our customer base across the region."

To help ensure the integration of Fleming & Co. and BCS Group's growth in Scotland, Mark McKeown has joined the business in February 2019 as account manager for the region. Mark was previously at Parkers (part of the Rexel Group) and has a wealth of knowledge in the industry. Mark joining, coupled with the existing Fleming & Co. team will ensure that customer service is paramount at all times.

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Notes to editors

About BCS

BCS, part of the Barhale Group, is a privately owned company first established in 1980. BCS is a leading supplier of safety and construction products and services that operates from our central manufacturing and distribution centre in the Midlands. We pride ourselves on providing a first class service to all our customers, ensuring the right product or solution is delivered to the right location on time. With over 5,000 items within our core range, BCS can fulfil any order and ensure it is delivered direct via our own dedicated transport fleet or those of our partners.