

# come and work with us



## **Water Commercial Delivery Manager (IOS) Integrated Operational Solutions.**

### **The Role:**

Here at Barhale we support Anglian Water in ensuring we keep the water flowing to 6 million customers across the region. We understand we can't stand still and are always looking at ways to enhance our services to meet and exceed customer expectations.

As we prepare to tackle more stringent and challenging regulatory standards and targets, we are redesigning our approach to put our customers at the heart of everything we do. Whilst being customer-centric, we also recognise our responsibility to be as commercially savvy and efficient as possible to keep our customer's bills low and our services at an optimum level.

Essential to achieving our objectives is our collaborative working relationships with our Alliance partners. Working with Anglian Water and Barhale, our Integrated Operational Solutions (IOS) alliance cover water network and supply maintenance and construction, and are vital in keeping homes and businesses across the region operating as intended.

This key role will see you providing the business stream with appropriate commercial management, financial assurance and risk management for the water alliances.

You'll lead and motivate an integrated alliance team to provide commercial management of water embedded alliance contracts, ensuring robust processes and systems are in place to enable delivery of accurate and timely reports.

### **Key Responsibilities:**

- Overall responsibility for the tactical commercial management of the embedded Water alliance;
- Support the Commercial Performance Management team and the wider team on all commercial matters;
- Ensure the embedded alliance is provided with accurate cost and value reporting and forecasting to eliminate or minimise and mitigate adverse financial impacts;
- Report and escalate un-funded expenditure;
- Ensure effective, efficient and robust processes and systems are in place and employed to provide timely and accurate commercial reporting and risk reduction;
- Own the contract risk register, identifying, reporting and escalating commercial risk to ensure appropriate mitigation is implemented;
- Support the Cost Efficiency Manager by identifying and assessing commercial opportunities;
- Ensure provision of accurate and timely of commercial reporting to stakeholders and governance groups;
- Provide assurance of commercial data and contractual processes;
- Ensure there is appropriate commercial entitlement in respect of any approved Work Order scope change;
- Embedding commercial awareness across the alliance to enable prudent commercial decisions at all levels;
- Share learning and best practice to deliver continuous improvement;

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- Establish and embed key commercial performance metrics for the team and the embedded alliance;
- Act as mediator in resolution of contractual and monetary disputes;
- Liaise with Finance to ensure the impacts on cash flow of all commercial management and alliance decisions are understood, managed and reported;
- Ensure that, where appropriate, commercial impacts are translated into financial provision, highlighting, mitigating and managing key financial risks;
- Accountability for the accuracy and timeliness of cost and forecasting information provided to the Commercial Reporting Manager;
- Ensure robust tier 2 sub-contracts are in place and appropriately administered.

## Person Specification:

- Being able to prioritise the alliance needs over the needs of home organisations
- Acts in a truly collaborative fashion and inspires others to do the same
- Be proactive in managing allocated programme and promptly escalates issues as necessary
- Demonstrate resilience if there are setbacks
- Willingness to take accountability of any problems
- Constructively challenge any decisions and behaviours that do not deliver the best outcomes for the alliance or the Water Business Stream
- Translate strategy and plans into local implementation

## Benefits:

As well as offering a competitive salary, remuneration for this role includes flexible benefits, which provides a range of guaranteed benefits including but not limited to:

- Bonus scheme
- Company car or cash for car
- Generous annual leave allowance
- Competitive pension scheme
- Flexible benefits to support your wellbeing
- Flexible working (dependent on your role)
- Plus lots more!

## About Barhale:

Barhale is one of the largest privately owned civil engineering and infrastructure specialists with 40 years' experience working UK-wide across the water, transport, built environment and energy sectors. Founded by our Chairman, Dennis Curran in 1980, the group was originally set up as a specialist tunnelling contractor. Whilst we retain our tunnelling roots, repeated success in several sectors of the construction industry has enabled us to expand our skill set and become one of the largest privately owned infrastructure specialists in the UK.

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**Barhale**

## What we do

We provide design, construction and maintenance services to the following sectors;

- Water
- Transport
- Energy
- Built Environment

We also possess a range of specialist skills to support our civil engineering and infrastructure activities including

- Tunnelling
- MEICA capabilities
- In-house design
- A steel-fabrication and supply subsidiary (BCS Group)

## Who we are

Barhale operate as a tier 1 partner for blue chip, regulated and private clients. We work as part of large frameworks, joint ventures and alliances, as well as on individual projects developing long-standing relationships based on Trust, Integrity and Pride.

## Our People

We employ a direct workforce of over 800 employees nationwide. We recognise that our business is only as good as the people we employ, which is why we value them so highly and invest in regular training and development, utilising our dedicated training facility in Walsall.

## How to apply:

Please send your current CV and covering email outlining your suitability for the role to [careers@barhale.co.uk](mailto:careers@barhale.co.uk)

We are an equal opportunities employer. We are determined that no job applicant or employee receives less favourable treatment on the grounds of sex, pregnancy or maternity, gender re-assignment, sexual orientation, religion or belief, marriage or civil partnership, age, race or disability. All information will remain confidential to Barhale and will be handled in accordance with the requirements of the Data Protection Act.