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Senior Estimator

The Role:

The Senior Estimator's role is to lead estimates for civil engineering works in accordance with Company estimating systems and procedures, working with other members of tender teams to develop customer solutions and secure sufficient work by value and type to meet the company's objectives.

Key Responsibilities:

Lead estimates

- Undertake estimates in accordance with Company procedures
- Lead team of estimators for larger tenders, mentoring and developing junior estimators
- Identify opportunity and risk during tender process
- Liaise with the business unit, Bid Manager and Planner to agree methodology and principles
- Maintain register of key assumptions within estimate
- Maintain tender estimate file
- Provide indicative pricing support for business development
- Obtain feedback from site teams on estimating adequacy and current costs

Present estimates at adjudication

- Prepare estimating "adjudication pack"
- Present basis of estimate and key assumptions
- Maintain notes of adjudication meetings
- Close out actions and monitor customer negotiations, seeking amended authority as required

Handover to site teams at contract award

- Prepare estimating handover packs
- Maintain notes of handover meeting
- Provide ongoing support to site teams relating to estimate and key assumptions

Key measures & targets:

- Winning work to meet the Company's objectives
- Developing a coherent and consistent tender submission with the use of key estimating assumptions
- Developing a tender win strategy alongside the business unit teams
- Providing temporary works support for tenders and for the design element of design and construct tenders

Key relationships:

- Estimating Team
- Engineering Team
- Supply Chain Team

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Person Specification:

The successful candidate is likely to meet all of the following criteria:

Essential

Engineering or commercial background
Experience in water and civils
Proven track record working on tenders ranging up to 50m
Numerate and IT literate, familiar with estimating software and Microsoft Office, especially Microsoft Excel
Chartered, incorporated status or similar
Confidence in dealing with customers and personnel within Barhale at a senior level
Ability to ensure all tender submissions are both feasible and profitable

Desirable

Knowledge of waste, rail, or the tunnelling sector

Benefits:

As well as offering a competitive salary, remuneration for this role includes flexible benefits, which provides a range of guaranteed benefits including but not limited to:

- Company car/car allowance
- 5% Company pension contribution
- Life Assurance at 2 x notional salary
- Single persons private medical cover
- Permanent Health Cover

About Barhale:

Barhale is one of the largest privately owned infrastructure specialists in the UK and was originally formed in 1980 as a specialist tunnelling contractor diversifying over the years into various civil engineering areas. Barhale works UK-wide across the water, transport, energy and developer services sectors providing design, construction and maintenance services under long-term contracts, with blue-chip public, regulated and private clients. The company employs over 600 people in the UK, has an annual turnover of £120m and a distinctive set of values that are fundamental to our approach to business sustainability.

Our business activity is carried out for the following principal sectors:

Water: Civil Engineering, Tunnelling, Pipelines and Utilities

Transport: Rail, Aviation, Waterways, Highways and Bridges

Energy: Power Generation, Power Transmission and Distribution, Waste

Developer Services: Civil Engineering across private sector developers UK wide

Specialist Businesses: Tunnelling, Mechanical and Electrical and Barhale Construction Services (BCS Group)

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How to apply:

Please send your current CV and covering email outlining your suitability for the role and quoting the reference number to careers@barhale.co.uk.

We are an equal opportunities employer. We are determined that no job applicant or employee receives less favourable treatment on the grounds of sex, pregnancy or maternity, gender re-assignment, sexual orientation, religion or belief, marriage or civil partnership, age, race or disability. All information will remain confidential to Barhale and will be handled in accordance with the requirements of the Data Protection Act.